

# Export Credit Guarantee Programs Seminar

## May 19, 2005



USDA is hosting a one-day training seminar for U.S. exporters and bankers interested in how the export credit guarantee programs work. Come learn how you can take advantage of the extraordinarily successful USDA programs (GSM-102, GSM-103, and Supplier Credit Guarantee) designed to encourage the export of U.S. agricultural products.

This is an excellent opportunity to learn how to use the guarantee programs from an exporter and U.S. banker perspective. In addition, this is a great forum to establish contacts with other exporters and bankers interested in or currently using the programs.

### WHAT'S NEW?

**New Online System!** USDA has launched a new, internet-based, web portal to allow exporters and financial institutions to use the GSM programs more effectively. Come learn how this new system can streamline your transaction process and make using the export credit guarantee programs even more efficient.

**Hot Markets!** Learn where the experts perceive the rising stars will be and which commodities will be in demand.

Also, there will be a **question and answer session**; your chance to "ask the experts."



As always, seminar attendees will receive a comprehensive reference book which includes: important contact numbers, program instructions, regulations, transaction examples discussed during the seminar and much more!

### LOCATION:

The Export Credit Guarantee Programs Seminar will be held at the **Omni Shoreham Hotel** located at 2500 Calvert Street, NW (at Connecticut Avenue); Washington, DC. Reservations can be made by online or by calling (800) 843-6664.

### REGISTRATION DETAILS:

**Step 1:** (Pre-registration) Send an email to [askec@fas.usda.gov](mailto:askec@fas.usda.gov) containing the **all** of the following information: name, company, full address, telephone number, email address, and indicate whether you are a banker or exporter.

**Step 2:** Send check (payable to USDA/FAS) in the amount of \$100.00\* to: USDA/Export Credits, ATTN: Seminar Registration, 1400 Independence Avenue, SW, Room 4506, Mail Stop 1031, Washington, DC 20250-1031

*\* Discounted rate of \$80 per person for three or more registrants from the same company at the same time.*

If you have questions or need assistance with the registration process or if you need additional information about the seminar, please contact Juan McCoy on (202) 720-0370 or Lesley Weldon on (202) 720-6212.